

Supply Chain Manager

Description

A supply chain manager is responsible for the management of goods, materials, services and/or equipment of either a division of a company or an entire company. They undertake major contract negotiations within the approved pricing policy and establish service programs to match the company's requirements.

Education/Training Requirements

- Bachelor's degree in Supply Chain Management or other business-related degree (required)
- Master of Business Administration-MBA (potentially required)

Recommended High School Coursework

- Agriculture Education
- Business
- Mathematics
- Statistics

Common Responsibilities

- Work directly with operations/co-packer operations and supply planning to ensure demand and inventory targets are met
- Undertake major contract negotiations within the approved pricing policy
- Contribute to the development of established supply policies and procedures
- Prepare reports and communicate inventory measurements to management
- Develop and monitor distribution requirement plans
- Work closely with sales, marketing and customer service to identify proactive inventory adjustments Maintain documentation and operating procedures for demand/supply planning process
- Participate with contract manufacturing, finance, sales/marketing, research and development and project managers toward new product development and launch
- Facilitate and recommend re-engineering, best practices and consensus
- Work closely with plant operations and material managers

Typical Employers

Supply chain managers typically work for companies that produce products in mass quantities. In agriculture, it may be determining how to get seed, chemicals, medicines, food items, parts, etc. through the supply chain to the customer.

Additional Resources

[Association for Supply Chain Management](#)

[Council of Supply Chain Management Professionals](#)

[Distribution Business Management Association](#)