

Commodity Procurement/Merchandiser

Description

A commodity procurement/merchandiser will work with one or more commodities needed by a particular company. This person will be in charge of locating, trading, purchasing and customer account management as it relates to a particular commodity. They are the point of contact for suppliers and external market consultants and support the commodity groups by negotiating cost saving initiatives and cost mitigation efforts.

Education/Training Requirements

- Bachelor's degree in Accounting, Agricultural Business, Finance, or Supply Chain Management (required)

Recommended High School Coursework

- Agriculture Education
- Business
- Science
- Mathematics

Common Responsibilities

- Collaborate between feed formulators and plant managers to provide lowest cost options for all feeds, feed ingredients and feed products
- Support the commodity group by negotiating cost saving and mitigation initiatives
- Determine strategic supply objectives using tools and reports for decision making around products and commodity purchases
- Identify and develop a reliable and effective base of qualified suppliers
- Drive continuous supplier quality improvement through participating in rapid improvement events, supplier quality audits, training and certifications as required
- Identify, develop and implement interdepartmental projects to achieve initiatives
- Maintain complete updated purchasing records/data and pricing in company system
- Coordinate deliveries of items between suppliers to ensure on time delivery
- Select and negotiate for the best purchase package in terms of quality, price, terms, deliveries and services with suppliers

Typical Employers

Typical employers include integrated animal production companies, seed, fertilizer and chemical dealers and producers, food production companies, cooperatives and elevator companies.

Additional Resources

[American Soybean Association](#)

[National Corn Growers Association](#)

[National Grain and Feed Association](#)